

Presbyterian Church Camp & Conference Association, Inc.

Profit & Loss Budget

January - December, 2020

	<u>2018 Budget</u>	2019	<u>2020 Budget</u>
Ordinary Income/Expense			
Income			
40000 · Donations			
40001 · Fund for Camp Donations	3,500.00	1650	1,650.00
40002 · Compass Points Donations	1,000.00	1000	1,000.00
40003 · PCCCA Board Donations	1,500.00	3080	2,500.00
40004 · UndesignUnrestrict Donations	12,330.28	20638.4	12,330.28
40005 · Designated Donations	500.00	0	500.00
40006 · Restricted Donations	0.00	10000	10,000.00
40007 · Gifts in Kind - Goods	0.00	0	0.00
Total 40000 · Donations	<u>18,830.28</u>	36,368.40	<u>27,980.28</u>
41000 · Investments			
41001 · Interest from Savings	40.00	52.67	50.00
41002 · Endowment Interest & Dividends	6,000.00	2000	2,000.00
Total 41000 · Investments	<u>6,040.00</u>	2,052.67	<u>2,050.00</u>
42000 · Membership Revenue			
42001 · Organization Membership Revenue	29,000.00	28211	28,000.00
42002 · Student-Assoc Membership Rev	250.00	660	250.00
42003 · Business Membership Revenue	7,500.00	9081.5	7,500.00
42004 · Other Membership Revenue	0.00	0	0.00
Total 42000 · Membership Revenue	<u>36,750.00</u>	37,952.50	<u>35,750.00</u>
43000 · Program Revenue			
43001 · Annual Conference Revenue			
43001-1 · Annual Conference Sponsorships	3,000.00	6330.5	3,000.00
43001 · Annual Conference Revenue - Other	77,498.00	63897.19	70,000.00
Total 43001 · Annual Conference Revenue	<u>80,498.00</u>	70,227.69	<u>73,000.00</u>
43002 · Exhibit Hall - Annual Conf.	13,500.00	16965.83	13,000.00
43003 · Auction Revenue	6,500.00	9112.87	7,500.00
43004 · Compass Points Program	8,000.00	7600	8,000.00
43005 · Sustainable Pathways Program	11,000.00	0	10,000.00
43006 · Member Benefit Program	2,500.00	1840	2,000.00
Total 43000 · Program Revenue	<u>121,998.00</u>	105,746.39	<u>113,500.00</u>
44000 · Other Revenue			
44001 · Website Listing Revenue			
44001-1 · Association Listing	0.00	0	0.00
44001-2 · Individual Listing	0.00	0	0.00
44001 · Website Listing Revenue - Other	0.00	0	0.00
Total 44001 · Website Listing Revenue	<u>0.00</u>	0	<u>0.00</u>
44002 · Amazon Revenue	40.00	55.6	40.00
44003 · Exhibit Hall Presence Income	4,000.00	3000	3,500.00
44004 · Miscellaneous Revenue	200.00	200	200.00
44000 · Other Revenue - Other	0.00	0	0.00
Total 44000 · Other Revenue	<u>4,240.00</u>	3,255.60	<u>3,740.00</u>
49900 · Uncategorized Income	0.00	0.00	0.00
Total Income	<u>187,858.28</u>	185,375.56	<u>183,020.28</u>

Presbyterian Church Camp & Conference Association, Inc.
Profit & Loss Budget
 January - December, 2018

Expense	<u>2018 Budget</u>	2019	<u>2020 Budget</u>
50000 · Ecumenical Expenses			
50001 · Curriculum Development Delegate	400.00	0	0.00
50002 · Outdoor Min. Connection Deleg.	500.00	500	500.00
50003 · Compass Points Coord Comm PCCCA		643.07	650.00
50000 · Ecumenical Expenses - Other	3,000.00	0	3,000.00
Total 50000 · Ecumenical Expenses	<u>3,900.00</u>	1,143.07	<u>4,150.00</u>
51000 · Fundraising Expenses			
51001 · Fundraising Expenses	200.00	0	200.00
51002 · Auction Expenses	200.00	0	200.00
51003 · Other Fundraising Expenses	200.00	0	200.00
Total 51000 · Fundraising Expenses	<u>600.00</u>	0.00	<u>600.00</u>
52000 · Investment Expenses			
52001 · Scholarship Grants	1,000.00	0	1,000.00
52002 · Endowment Fund Reinvestment	0.00	0	0.00
62870 · Property Insurance	0.00	0	0.00
Total 52000 · Investment Expenses	<u>1,000.00</u>	0.00	<u>1,000.00</u>
53000 · Marketing Expense			
53001 · Exhibit Hall Presence Expense	4,000.00	3000	3,500.00
53002 · Promo, Publicity & Website Exp.	2,500.00	1295.65	1,500.00
Total 53000 · Marketing Expense	<u>6,500.00</u>	4,295.65	<u>5,000.00</u>
54000 · Member Care Expense			
54001 · PCCCA Itineration Expenses	2,500.00	1474.36	2,000.00
54002 · Member Care Expenses	250.00	130	150.00
Total 54000 · Member Care Expense	<u>2,750.00</u>	1,604.36	<u>2,150.00</u>
55000 · Operation Expense			
55001 · General Operating Expenses	2,900.00	2319.63	2,300.00
55002 · Postage, Mailing, Shipping Exp.	200.00	250.4	250.00
55003 · Printing & Copying Expenses	175.00	227.8	250.00
55004 · Office Equip & Supply Expenses	300.00	521.3	500.00
55005 · Phone, Mobile & Internet Exp.	2,800.00	3493.66	3,500.00
55006 · Exhibit Hall Expenses	0.00	168.63	170.00
55007 · Board & Board Meeting Expenses	7,500.00	10783.51	10,000.00
55008 · Bookkeeper & Bookkeeping Exp.	1,600.00	250	250.00
55009 · Corporation Registry Expenses	100.00	100	100.00
55010 · State & Fed. Incorp. Expenses	200.00	12.5	50.00
55011 · Bank & Payroll Service Expenses	265.00	347.5	350.00
55012 · Credit Card Proc. & Srv. Exp.	2,000.00	4302.51	2,500.00
55013 · QuickBooks Expenses	100.00	0	100.00
55014 · PCCCA Insurance Expenses	2,500.00	2352.5	2,500.00
Total 55000 · Operation Expense	<u>20,640.00</u>	25,129.94	<u>22,820.00</u>

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	<u>2018 Budget</u>	2019	<u>2020 Budget</u>
56000 · Program Expenses			
56001 · Annual Conference Expenses			
56001-1 · Annual Conference Facility Exp.	57,251.63	58818.19	55,000.00
56001-2 · Annual Conference Program Exp.	5,500.00	6471.99	5,000.00
56001 · Annual Conference Expenses - Other	2,500.00	5235.51	2,500.00
Total 56001 · Annual Conference Expenses	<u>65,251.63</u>	70,525.69	<u>62,500.00</u>
56002 · Compass Points Program Expense	8,000.00	5775	8,000.00
56003 · Sustainable Pathways Prog. Exp.	11,000.00	0	10,000.00
Total 56000 · Program Expenses	<u>84,251.63</u>	76,300.69	<u>80,500.00</u>
57000 · Executive Director Expense			
57001 · Executive Director Salary (net)	33,823.66	33840.93	34,000.00
57002 · ED State & Fed. Payroll Taxes	18,178.68	18328.39	18,500.00
57003 · ED Pension Contribution	1,450.00	1424.28	1,450.00
57004 · ED Travel Expenses	11,500.00	9739.03	9,750.00
57005 · ED Continuing Education	2,000.00	385	400.00
57006 · ED Med & Dent or offset Exp.	492.00	492	492.00
Total 57000 · Executive Director Expense	<u>67,444.34</u>	64,209.63	<u>64,592.00</u>
58000 · Staff Expense			
58000-1 · Staff Wages	585.00	0	0.00
58001 · Staff State & Fed. Payroll Tax	98.00	19.77	20.00
58002 · Staff Travel Expenses	0.00	0	0.00
58003 · Staff Other Expenses	0.00	0	0.00
58000 · Staff Expense - Other	0.00	0	0.00
Total 58000 · Staff Expense	<u>683.00</u>	19.77	<u>20.00</u>
59000 · Miscellaneous & Other Expenses			
59001 · Miscellaneous Expenses	0.00	237.5	0.00
Total 59000 · Miscellaneous & Other Expenses	<u>0.00</u>	237.50	<u>0.00</u>
Total Expense	<u>187,768.97</u>	172,940.61	<u>180,832.00</u>

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	2021 Budget
Ordinary Income/Expense	
Income	
40000 · Donations	
40001 · Fund for Camp Donations	1,750.00
40002 · Compass Points Donations	800.00
40003 · PCCCA Board Donations	2,500.00
40004 · UndesignUnrestrict Donations	10,000.00
40005 · Designated Donations	500.00
40006 · Restricted Donations	10,000.00
40007 · Gifts in Kind - Goods	0.00
Total 40000 · Donations	25,550.00
41000 · Investments	
41001 · Interest from Savings	50.00
41002 · Endowment Interest & Dividends	2,000.00
Total 41000 · Investments	2,050.00
42000 · Membership Revenue	
42001 · Organization Membership Revenue	28,000.00
42002 · Student-Assoc Membership Rev	250.00
42003 · Business Membership Revenue	7,500.00
42004 · Other Membership Revenue	0.00
Total 42000 · Membership Revenue	35,750.00
43000 · Program Revenue	
43001 · Annual Conference Revenue	
43001-1 · Annual Conference Sponsorships	3,000.00
43001 · Annual Conference Revenue - Other	70,000.00
Total 43001 · Annual Conference Revenue	73,000.00
43002 · Exhibit Hall - Annual Conf.	13,000.00
43003 · Auction Revenue	7,200.00
43004 · Compass Points Program	8,000.00
43005 · Sustainable Pathways Program	10,000.00
43006 · Member Benefit Program	2,000.00
Total 43000 · Program Revenue	113,200.00
44000 · Other Revenue	
44001 · Website Listing Revenue	
44001-1 · Association Listing	0.00
44001-2 · Individual Listing	0.00
44001 · Website Listing Revenue - Other	0.00
Total 44001 · Website Listing Revenue	0.00
44002 · Amazon Revenue	50.00
44003 · Exhibit Hall Presence Income	4,000.00
44004 · Miscellaneous Revenue	200.00
44000 · Other Revenue - Other	0.00
Total 44000 · Other Revenue	4,250.00
49900 · Uncategorized Income	0.00
Total Income	180,800.00

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	2021 Budget
Expense	
50000 · Ecumenical Expenses	
50001 · Curriculum Development Delegate	0.00
50002 · Outdoor Min. Connection Deleg.	500.00
50003 · Compass Points Coord Comm PCCCA	500.00
50000 · Ecumenical Expenses - Other	2,000.00
Total 50000 · Ecumenical Expenses	3,000.00
51000 · Fundraising Expenses	
51001 · Fundraising Expenses	200.00
51002 · Auction Expenses	200.00
51003 · Other Fundraising Expenses	200.00
Total 51000 · Fundraising Expenses	600.00
52000 · Investment Expenses	
52001 · Scholarship Grants	1,000.00
52002 · Endowment Fund Reinvestment	0.00
62870 · Property Insurance	0.00
Total 52000 · Investment Expenses	1,000.00
53000 · Marketing Expense	
53001 · Exhibit Hall Presence Expense	3,000.00
53002 · Promo, Publicity & Website Exp.	1,500.00
Total 53000 · Marketing Expense	4,500.00
54000 · Member Care Expense	
54001 · PCCCA Itineration Expenses	2,000.00
54002 · Member Care Expenses	150.00
Total 54000 · Member Care Expense	2,150.00
55000 · Operation Expense	
55001 · General Operating Expenses	2,300.00
55002 · Postage, Mailing, Shipping Exp.	250.00
55003 · Printing & Copying Expenses	250.00
55004 · Office Equip & Supply Expenses	500.00
55005 · Phone, Mobile & Internet Exp.	3,500.00
55006 · Exhibit Hall Expenses	150.00
55007 · Board & Board Meeting Expenses	11,000.00
55008 · Bookkeeper & Bookkeeping Exp.	250.00
55009 · Corporation Registry Expenses	100.00
55010 · State & Fed. Incorp. Expenses	50.00
55011 · Bank & Payroll Service Expenses	350.00
55012 · Credit Card Proc. & Srv. Exp.	2,500.00
55013 · QuickBooks Expenses	100.00
55014 · PCCCA Insurance Expenses	2,500.00
Total 55000 · Operation Expense	23,800.00

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	2021 Budget
56000 · Program Expenses	
56001 · Annual Conference Expenses	
56001-1 · Annual Conference Facility Exp.	55,000.00
56001-2 · Annual Conference Program Exp.	5,000.00
56001 · Annual Conference Expenses - Other	2,500.00
Total 56001 · Annual Conference Expenses	62,500.00
56002 · Compass Points Program Expense	8,000.00
56003 · Sustainable Pathways Prog. Exp.	10,000.00
Total 56000 · Program Expenses	80,500.00
57000 · Executive Director Expense	
57001 · Executive Director Salary (net)	35,000.00
57002 · ED State & Fed. Payroll Taxes	18,730.00
57003 · ED Pension Contribution	1,500.00
57004 · ED Travel Expenses	9,000.00
57005 · ED Continuing Education	500.00
57006 · ED Med & Dent or offset Exp.	500.00
Total 57000 · Executive Director Expense	65,230.00
58000 · Staff Expense	
58000-1 · Staff Wages	0.00
58001 · Staff State & Fed. Payroll Tax	20.00
58002 · Staff Travel Expenses	0.00
58003 · Staff Other Expenses	0.00
58000 · Staff Expense - Other	0.00
Total 58000 · Staff Expense	20.00
59000 · Miscellaneous & Other Expenses	
59001 · Miscellaneous Expenses	0.00
Total 59000 · Miscellaneous & Other Expenses	0.00
Total Expense	180,800.00

